



## **Investment Objective**

Murphy&Spitz - Umweltfonds Deutschland invests primarily in shares of small, mid and micro caps of companies in the sustainability sector with operations in German-speaking Europe. In addition, the fund may invest in listed securities and money market instruments, certificates, baskets, bonds, currencies and equity and real estate funds.

Fund Information					
Domicile	Luxembourg	Promotor	Murphy&Spitz		
Share Class Currency	EUR	Fund Manager	Andrew Murphy		
Fund Size (Mio, fund currency)	5.9 (per 30.04.2016)	Sustainability Manager	Murphy&Spitz Green Research		
Inception Date	25.06.2008	Management Fee	1.62%		
ISIN	LU0360172109	Total Expense Ratio	2.89%		
Reference Index	none	Distribution	Accumulation		
Regional Focus	Europe	Minimum Investment	1000		
Share Class	Retail	Return in CHF 1 Year (per 30.09.2016)	1.7%		
Asset Allocation	Equity	<b>Return in CHF 3 Years</b> (per 30.09.2016)	15.9%		
Sustainability strategy	Thematic: Multi-thematic	Return in CHF 5 Years (per 30.09.2016)	34.1%		

Allocation Data						Portfolio date: 3	30.04.2016
Asset Classes		Country		Sector		Top positions	
Equity	89.1	Germany	74.6%	Energy	0.0%	E.N.O. Energy	7.5%
Bonds	0	Denmark	9.9%	Materials	8.0%	UmweltBank	6.2%
Government	0	Netherlands	5.1%	Industrials	19.8%	HELMA Eigenheimbau	4.9%
Corporate	0	Austria	3.3%	Consumer Discretionary	9.3%	Energiekontor	4.7%
Cash & Others	10.9	Switzerland	3.7%	Consumer Staples	9.4%	Koninklijke Wessanen	4.6%
		United States	2.3%	Health Care	16.4%	Steico	4.2%
		France	2.0%	Financials	13.1%	Rational	3.7%
		Spain	0.2%	Information Technology	7.3%	Fielmann	3.4%
				Telecommunication Services	0.0%	Capital Stage	3.2%
				Utilities	16.8%	Vestas Wind Systems	3.2%

#### Sustainability Summary



■ Median Fund	
Murphy&Spitz - Umweltfonds D	eutschland

Fund	Sustainability Score
Murphy&Spitz - Umweltfonds Deutschland	5.0*
Median Fund	3.5

The overall sustainability score of Murphy&Spitz - Umweltfonds Deutschland reaches the maximum of 5.0. The main reason for this are the scores of the two strongly weighted sustainability categories of research quality and portfolio quality, which reach the maximum score as well. The below median engagement and transparency scores have a much lesser impact due to their lower weighting.

Sustainability Category	Weight	Score
Research Quality	30%	5.0
Portfolio Quality	40%	5.0
Engagement	20%	2.8
Transparency	10%	2.9

<sup>\*)</sup> The best possible score is 5, the worst is 1.

## Disclaimer

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#### Sustainability Analysis Research Quality (30%) Murphy&Spitz - Umweltfonds Deutschland invests in mid, small and micro caps with a domicile in Germany or $\boxtimes$ Positive Criteria Environmental: $\boxtimes$ Positive Criteria Social: $\boxtimes$ Positive Criteria Governance:

with a business focus in German-speaking Europe which contribute to a sustainable development through their products and services. At the time of analysis, the fund favors companies with exposure to health care, environmentally friendly traffic systems, renewable raw materials, alternative energy, water, nutrition, green building, and energy efficiency. A formal set of sector-, product- and norms-based exclusion criteria has been adopted. This leads to the exclusion of companies in a wide range of sectors considered as not sustainable such as defense, nuclear industry, energy generation from fossil sources and related extracting industries, business relationships with governments of countries with low human rights standards, discrimination, pesticides, animal testing, green GMO, and many others. In the case of product- and sector-based exclusion criteria, a turnover/revenue limit of 0% is defined for most criteria. The clear focus on companies with a sustainability added-value product portfolio leads effectively to the exclusion of additional sectors, for example the airline and automobile industry, mining, ozone depleting substances, pesticides, alcohol, gambling and tobacco. Different from most thematic funds, Murphy&Spitz - Umweltfonds Deutschland also performs a best-in-class analysis, which is very unusual for a mid- and small-cap fund. This process includes an evaluation of the four areas of products & services, environmental standards, social standards, and corporate governance, and results in a score ranging from A (highest) to D (lowest).

 $\boxtimes$ **Exclusion Criteria Environmental:**  $\boxtimes$ **Exclusion Criteria Social:** 

#### Positive Screening: ESG analysis (Environmental, Social and Governance)

The environmental and social performance scores are both excellent and significantly above the median fund of the thematic peer group, mirroring the application of an actual ESG positive screening in the non-financial research process. The positive impact on the portfolio quality is limited by the thematic nature of the fund and the low 20.9% portfolio share with an environmental and social performance rating, but it is still considerable Company ratings calculated on the basis of Inrate Ltd. data.

Country ratings calculated on the basis of Zuercher Kantonalbank data.



## Positive Screening: Product sustainability analysis

The product sustainability score is excellent. It significantly outperforms the thematic fund peer group. Due to the thematic nature of the fund, the positive impact on the portfolio quality is strong. Company ratings provided by Inrate Ltd. and Partners for Sustainability AG.

Sustainability of Product Score Median Fund Murphy&Spitz-Umweltfonds Deutschland

## Sector Analysis: Environmental sector allocation

The portfolio has a below average exposure to the energy and materials sector, which have a high environmental impact. The high score in this chapter is further strengthened by an overweight of the low-impact sectors health care and financials.



# Negative Screening: Controversies

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Company	Weight	Controv.	Company	Weight	Controv.	:	1 2	3	4	
not disclosed	3.0%	4.1	not disclosed	2.4%	4.8	Controversies	4.	3		
Vestas Wind Systems	3.2%	4.4	not disclosed	2.1%	4.9	Score	3.3			
not disclosed	2.9%	4.5	not disclosed	2.7%	5.0					
not disclosed	2.3%	4.6				Median Fund Murphy&Spitz-Umweltfonds Deutschlar			n d	
not disclosed	2.3%	4.8								

Controversies ratings calculated on the basis of Inrate Ltd. data. The best possible score is 5, the worst is 1.

Engagement (20%) An engagement policy is in place regulating the activities in the area of company dialogue, voting and the filing  $\boxtimes$ Engagement policy: of shareholder resolutions. The focus is on company dialogue, which covers about half of the investee  $\bowtie$ Company dialogue: companies. Different from most thematic fund managers, Murphy&Spitz also takes environmental and social  $\bowtie$ Proxy Voting criteria into account. The voting and the shareholder resolution programs cover only a small minority of the portfolio companies. Transparency about the content and outcome of the engagement programs on single Shareholder Resolution: holding level is only provided in exemplary cases.

The transparency score of the fund is below median. Information about the fund's sustainability strategy, the

non-financial investment criteria and the research concept are available on the web page, but could be more detailed. More information about the engagement activities would significantly improve the engagement score, and so would the disclosure of the full portfolio and the comparison of the fund's financial performance to an appropriate benchmark.

Description of SRI approach:	
Description of ESG criteria:	$\boxtimes$
Description of research process	s: 🛛
Disclosure of full portfolio:	
Description of engagement:	
EUROSIF signatory:	





Environmental exclusion criteria		
•	s or corporate practices used by a fund to exclude compa ver limit for the given product or business line will be exc	
☐ Airline industry (Turnover limit: 0%)	GICS: Oil Equipment & Services	Nuclear power generation (Turnover limit: 0%)
Automobile industry (Turnover limit: 5%)	GICS: Pipelines	Oil drilling (Turnover limit: 0%)
☐ Chloride chemicals (Turnover limit: 0%)		Oil sand processing (Turnover limit: 0%)
□ Coal mining (Turnover limit: 0%)		☐ Ozone depleting substances (Turnover limit: 0%)
☐ Conflict minerals (Turnover limit: 0%)		Palm oil production (Turnover limit: 0%)
☐ First generation biofuels (Turnover limit: 0%)		Persistent organic pollutants (Turnover limit: 0%)
		Pesticides (Turnover limit: 0%)
GICS: Coal	Mining (general) (Turnover limit: 0%)	Petroleum industry (Turnover limit: 0%)
GICS: Exploration & production	Natural gas drilling (Turnover limit: 0%)	☐ Uranium mining (Turnover limit: 0%)
GICS: Integrated oil & gas	Nuclear core components (Turnover limit: 0%)	
	·	
Social exclusion criteria		
	orate practices used by a fund to exclude companies fro	m investment. When relevant, the turnover limit is
	t for the given product or business line will be excluded f	
Abortion	□ Cooperation with oppressive regimes	
	□ Corruption	□ Labor rights     □ La
☐ Alcohol, sale	□ Depleted uranium ammunition (Turnover limit: 0%)	☑ Land mines, production (Turnover limit: 0%)
□ Animal testing (cosmetics) (Turnover limit: 0%)	□ Discrimination	☑ Military goods, production (Turnover limit: 0%)
Apparel companies	☐ Embryonic stem cell research (Turnover limit: 0%)	Non-conventional weapons, prod (Turnover limit: 0%)
☑ Armament, production (Turnover limit: 0%)	□ Forced labor	Non-responsive to engagement     ■
☐ Asbestos mining & fibers (Turnover limit: 0%)	□ Fur farms (Turnover limit: 0%)	Non-signatory of Global Compact     ■
☐ Banking	☐ Gambling (Turnover limit: 0%)	Pornography, sales (Turnover limit: 0%)
⊠ Biopiracy	☐ GICS: Tobacco	☐ Production of illegal drugs (Turnover limit: 0%)
□ Breaches of Global Compact	☐ Handguns/firearms, production (Turnover limit: 0%)	☐ Tobacco, production (Turnover limit: 0%)
⊠ Child labor		☑ Tobacco, sale (Turnover limit: 0%)
☐ Cluster bombs, production (Turnover limit: 0%)	☐ ICB: Defense	☑ Violation of local laws
□ Contraceptives (Turnover limit: 0%)	☐ ICB: Tobacco	
Exclusion criteria countries (only relevant for funds t	hat invest into government bonds)	
Exclusion criteria are related to the principles and pra	ctices of countries and are used to exclude government	bonds from investment.
☐ Biological/chemical armament	Human rights violations	Non-sign. of Convention on Cluster Munitions
☐ Child labor controversies	☐ Insufficient efforts against money laundering	☐ Non-sign. of Non-Proliferation Treaty
☐ Death penalty	Labor rights violations	☐ Non-signatory of the Kyoto protocol
☐ Dictatorial leadership	Legalized voluntary euthanasia	☐ Nuclear armament
Expansive nuclear power strategy	☐ Military budget / Total GDP	☐ Nuclear power / total power generation
☐ Freedom of association	☐ Military presence in other countries	Subject to UN sanctions
☐ Freedom of speech and press	☐ Money laundering	
☐ High level of corruption	☐ Non-sign. of Anti-Personnel Mine Ban Convention	





Environmental positive criteria		
Environmental positive criteria are related to the police	ies, processes, practices used to assess the corporate	environental performance of a company.
□ Biodiversity policy	Environmental management system	Renewable energy
☐ Climate change risks		□ Resource efficiency
		Suppliers environmental guidelines
□ Energy efficiency	☐ Environmental reporting	☐ Toxic releases and waste management
	☐ Green procurement programs	Water     ■
Social positive criteria		
Social positive criteria are related to the policies, prod	cesses, practices used to assess the corporate social pe	erformance of a company.
☐ Community relations		Social policy     Soc
Diversity	☐ Indigenous peoples rights	☐ Social reporting
	☐ Labor rights	☐ Supplier relations
Equal opportunities	Product safety	Suppliers social guidelines
Health & safety	☐ Social management system	✓ Working conditions
Treatti & Salety	_ Joelai management system	Working conditions
Covernance positive evitoria		
Governance positive criteria		a savamana narfarmana af a campany
	s, processes and practices used to assess the corporate	
Anti-competitive practices	Corporate governance	Remuneration
Board structure	Corruption	Shareholders rights
Business ethics / code of conduct		
Thematic positive criteria		
Thematic funds invest in companies offering product favors companies that are active in the areas present	s and services that contribute to the prevention or mitig ed below.	ation of environmental and social problems. This fund
☐ Affordable communication	☐ Health: research & development	
☐ Affordable education	Nutrition: healthy nutrition     ■	Waste: recycling
☐ Affordable finance	Nutrition: vegetarian food     ■	☐ Water: access for the under-privileged
☐ Affordable housing	Resources: Efficiency	Water: desalination     ■ Mater: de
Agriculture: sustainable production	Resources: Sustainable extraction	Water: efficiency     ■
☐ Air: emission control	☐ Technology: new materials	☐ Water: purification
☐ Energy: alternative production	☐ Technology: pollution control	⊠ Water: utilities
☐ Energy: efficiency	☐ Timber: sustainable production	
Health: generic medical products	☐ Transport: mass transit systems	Trace: Waste Water treatment
Treatti. generic medicai products	Transport. mass transit systems	
Positive criteria countries (only relevant for funds th	at invest into government hands	
		ermones of government's and countries
	ns and practices used to assess the sustainability perfo	-
Air pollution & climate change	☐ Environmental policy	Standard of living
Biodiversity	Health care	Technological progress
☐ Economic indicators	Human rights	☐ Waste management
Education	Political standards	☐ Water quality & usage
☐ Energy efficiency	☐ Public transportation	